|               | Port Credit BIA - MINUTES  |
|---------------|--|
|               | <b>Board Meeting</b> March 29, 2023 6:30pm Virtual Meeting   |
| Board Members | John Pappas, Brenda McGarrell, Councillor Stephen Dasko, Julia Chatterji, Dorothy<br>Hagel, Marlene Baur, James Shipp, Ryan Long, Wassim Al-Roz<br>Dani Habbal (7:15pm)  |
| Regrets       | Lucie Zima   |
| Absent        | n/a  |
| Staff         | Kelly Ralston, Stacey Oliver   |
| Minutes by    | Stacey Oliver  |
| ltem #        | Item Description   |
| 1             | Call to Order: 6:35 pm   |
| 2             | Declaration of any Conflict of Interest: None stated   |
| 3             | Acceptance of Minutes from Board Meeting held on February 22, 2023<br><u>Moved by</u> Dorothy Hagel, <u>Second by</u> Stephen Dasko  |
| 4             | Additions to and approval of Agenda<br><u>Moved by</u> Julia Chatterji, <u>Second by</u> Wassim Al-Roz   |
| 5             | Acknowledgement of Board Motions Passed via email exchange during the<br>month of March 2023 & Emergency Meeting held via Zoom on March 19 2023<br>Motion to Amend PCBIA Associate Membership (via email exchange)<br>- Policy 1-08 regarding Associate Membership fees carried via email<br>Moved by: Brenda<br>Second by Dorothy<br>Abstained - Dani and Marlene<br>Motion Carried on March 17 2023<br>Motion to Use Third Party for PCBIA Strategic Planning (via email exchange)<br>Moved by: Lucie<br>Second by: Brenda<br>Abstained - Dani<br>Motion Carried on March 22<br>Emergency PCBIA Meeting March 18 2023 (via zoom)<br>A Press Release was drafted and sent out via socials and the PCBIA website in<br>response to the incident in Port Credit on March 18.<br>Attended by PCBIA Board, Kelly<br>Regrets: Julia, Ryan<br>Absent: Dani<br>Moved hy: Dorothy |
|               | <u>Moved by</u> : Dorothy<br><u>Second by</u> : Brenda<br>Motion: Carried on March 19  |

| 6 | City of Mississauga – Temporary Patios presentation                                   |
|---|---|
|   | - Jordan Lee – Supervisor   |
|   | - Trista James – Planner  |
|   | -In response to Covid, a temporary patio program was put into place in July 2020      |
|   | and the by-law has been extended to the end of 2023                                   |
|   | -All information can be found on the City website                                     |
|   | (https://www.mississauga.ca/services-and-programs/business/licences-and-              |
|   | permits/temporary-patio-program)  |
|   | -Requirements and application checklist for both public and private lands can be      |
|   | found on the City's website.  |
|   | -The website is currently being updated to remove Covid verbiage and there are        |
|   | plans to make the seasonal program permanent.   |
|   | -John Pappas thanked Trista for the presentation and reiterated how important         |
|   | the patios are.   |
|   |   |
| 7 | Councillor's Report – Stephen Dasko   |
| - | -Stephen noted that Anthony is the office's contact for the temporary patio           |
|   | program.  |
|   | -PCBIA had their own patio program under the cultural node program in the past        |
|   | and then the temporary patio program came into effect in 2020.                        |
|   | <u>ACTION</u> : Stephen will find out if the original patio program and the new patio |
|   | program fall under the same umbrella.   |
|   | - Kelly questioned whether there could be an alternative to the cement barricades     |
|   | from last year.   |
|   | ACTION: Stephen will investigate if there is an alternative to the cement             |
|   | barricades but noted there were safety standards that dictate the type of             |
|   | barricades that could be used.  |
|   | -Library - set to open by the end of 2023. The front wall is being re-done as well,   |
|   | and Stephen has requested the inclusion of public art and a pre-cast chess table      |
|   | with 2 seats. The pedestal is changing to an LED board.                               |
|   | -Sewer Trunk Line –noted that the work will be tunneling rather than ripping up       |
|   | the streets. The construction will not affect the Farmers Market location for this    |
|   | summer but the Market will have to be moved to a new location in 2024.                |
|   | -Skating Rink – will be ready for the winter season. The construction will not        |
|   | interfere with Paint the Town Red or the Southside Shuffle. Stephen mentioned         |
|   |   |
|   | wanting a big Christmas tree in the middle to have a good kick off.                   |
|   | -Arena - there have been incidents where squatters were found in change rooms.        |
|   | Corporate Security has been there now for full days on weekends during                |
|   | programming and Stephen has visited the area. There are more evening patrols          |
|   | during the figure skating club times.   |
|   | ACTION: Stephen is meeting with Compass and Indwell to strategize.                    |
|   | -The Cenotaph Veteran's memorial Cenotaph refurbishment is currently                  |
|   | underway along with a new design which is more user friendly. Stephen noted           |
|   | that the redesign is in collaboration with the Legion.                                |
|   |   |
|   |   |
|   |   |
|   |   |

| 0 | Chairle Banart John Dannes  |
|---|---|
| 8 | <b>Chair's Report</b> – John Pappas   |
|   | -John thanked everyone for attending the emergency meeting regarding the  |
|   | incident on March 18.   |
|   | -The Safety and Security Committee held a meeting with the Night Economy on   |
|   | March 27. Ideas for improvement of safety for the Port Credit community,  |
|   | businesses and their customers, and minimize incidents that would cause the   |
|   | public to have safety concerns and discourage people from visiting Port Credit  |
|   | were discussed.   |
|   | - John thanked everyone who attended OBIAA training as it is essential, especially  |
|   | for new members, to ensure a thorough understanding of BIAs. John asked that  |
|   | members who missed the training touch base with Kelly.  |
|   | -It was noted that we should always strive to meet in person in the future if   |
|   | possible.   |
|   |   |
| 9 | Executive Director's Report – Kelly Ralston   |
|   | -Kelly received a copy of the presentation from the governance meeting and will   |
|   | share with the board.   |
|   | ACTION: Kelly will work with committees to have internal orientations.  |
|   | -The Lighthouse has been added to the daily rounds by Corporate Security.   |
|   | -The lease agreement has been amended and the City will now be responsible for  |
|   | the flagpole at the Lighthouse.   |
|   | ACTION: Kelly will send the lease agreement to Dorothy for review.  |
|   | -Working to change vendors for 2024 for the Lighthouse lighting company.  |
|   | -Strategic Planning – deadline for the RFP is April 7.  |
|   | <u>ACTION</u> : Kelly will pass the entries for the RFP on to the selection committee.  |
|   | -Partnerships:  |
|   | <ul> <li>Arts &amp; Culture – 100<sup>th</sup> anniversary of the Clarke Hall</li> </ul>  |
|   | <ul> <li>Brightwater – Kelly and John attended meeting with Brightwater.</li> </ul>   |
|   | <ul> <li>Region of Peel – ongoing communication with Region regarding Lakeshore</li> </ul>  |
|   | Trunkline project   |
|   |   |
|   | <ul> <li>Crime Stoppers – Kelly noted they have great programs and marketing;</li> <li>conding presentation to the board</li> </ul> |
|   | sending presentation to the board.  |
|   | Epilepsy – working with Trevor to bring the community's attention to the  |
|   | various services and programs available through Epilepsy South Central  |
|   | Ontario.  |
|   | <ul> <li>The Compass and Indwell – Kelly and Stacey will meet with the Community</li> </ul>   |
|   | Engagement Coordinator for more information on the resources and  |
|   | programs available through Indwell.   |
|   | <ul> <li>Port Credit Community Foundation – working with Karen Priest to activate</li> </ul>  |
|   | the market square.  |
|   | • Fishing Charters – working with Moby Nick to bring fishing industry back to   |
|   | the Village.  |
|   | <ul> <li>Economic Development – Brett McDermott will be invited to the next OBIA</li> </ul>   |
|   | meeting.  |
|   | <ul> <li>Italfest – exploring the possibility of tying in with Farmers Market</li> </ul>  |
|   | <ul> <li>Coffee and Community Networking – Stephen Dasko is the first speaker at the</li> </ul>                                     |
|   | April 4 meeting.  |
|   |   |

|    | Easter in the Dort - cotting up a virtual Easter and hunt with a OD and a nester   |
|----|--|
|    | <ul> <li>Easter in the Port – setting up a virtual Easter egg hunt with a QR code poster<br/>for scratch and win.</li> </ul>   |
|    |  |
|    | <ul> <li>Spring in the Port -the festival will be over 2 days with activities throughout<br/>the Port.</li> </ul>  |
| 10 | Committees Overview  |
|    | Beautification   |
|    | -The community walk takes place on April 3 with the City of Mississauga.   |
|    | -Kelly did a social media post for Spring planting by Sure Green.  |
|    | - <u>ACTION</u> : Kelly will draft up the annual beautification plan with a timeline and will  |
|    | identify opportunities (ex: raising funds).  |
|    | -Kelly is updating 2023 job descriptions for Streetscape Ambassadors. 3 additional   |
|    | ambassadors are needed from May to the end of September. Committee will discuss funding to expand program.   |
|    | -Golf Cart – discussed possibility of monetizing/wrapping cart; PCBIA may need to lease or replace cart for 2024.  |
|    | -Beautification Committee will have a plan to implement the budget and will provide a recommendation report for the next board meeting.  |
|    | -Marlene noted that the committee will be looking into how much it costs to repaint the 58 light poles.  |
|    | - <u>ACTION</u> : Kelly setting up a meeting with the Beautification Committee and the   |
|    | Town of Oakville BIA. It was noted that when we engage other BIAs, it needs to go  |
|    | through the Executive Director and any meetings should be attended by the entire committee rather than individual members.   |
|    |  |
|    | Policy and Procedure   |
|    | -Dorothy recommended having a meeting every couple of weeks to review existing policies in order to clean up the language, expand or propose   |
|    | modifications as necessary, and build a policy manual for PCBIA.   |
|    | modifications as necessary, and band a policy manual for r cbiA.   |
|    | <u>Sponsorship</u>   |
|    | -Kelly advised that several applications for sponsorship have been received and  |
|    | will be discussed with the committee.  |
|    | -It was noted that PCBIA will be focusing on expanding events to include more  |
|    | culture and diversity.   |
|    | -The committee will make recommendations via email.  |
|    | Recruitment and Retention  |
|    | -2 candidates have been identified for the Marketing & Communications  |
|    | Coordinator position. The committee will set up interviews for the week of April 3 <sup>rd</sup> .   |
|    | -The committee will develop a business retention strategy and identify barriers to new businesses.   |
|    | Farmers Market   |
|    | -Will be expanded to include arts and culture themes. The original core market<br>will remain but will be expanded to include a variety of international experiences<br>to differentiate our Market. |

|    | -The job description is going out to hire someone as the Logistics Lead for the Market.  |
|----|--|
|    | <ul> <li><u>Safety &amp; Security</u></li> <li>-The committee met with the PCBIA business owners to discuss the Night<br/>Economy. There were 19 attendees.</li> <li>-Wassim noted that the businesses are very supportive of expanding Paid Duty<br/>program. Financial contributions from the Night Economy business owners will be<br/>needed to expand the program.</li> <li>-<u>ACTION</u>: Dorothy, John and Kelly will develop a formula to determine different<br/>contribution levels from different business types.</li> <li>-Communication is key – all incidents must be reported by the businesses in order<br/>to be included in our statistics for funding.</li> <li>-John noted that businesses need to work together and communicate effectively.<br/>Ryan has a WhatsApp group for Night Economy businesses that could be used<br/>exclusively for timely communications between businesses as needed.</li> <li>-Ryan noted that active ownership is necessary with businesses held accountable.<br/>The time of day is not a factor and his track record proves this with zero<br/>infractions at his restaurant.</li> <li>-CCTV cameras – currently gathering a list of all businesses with cameras. Tommy<br/>Donnelly suggested using traffic cameras for street monitoring for safety<br/>purposes.</li> <li>-Satellite office in Port Credit for police officers was agreed to be a good idea.<br/>Christ First Church may have space available. Dani has also provided additional<br/>suggestions.</li> </ul> |
|    | <u>Marketing</u><br>-James has drafted "The Village of Port Credit BIA Marketing Plan" and provided a<br>brief overview. The Marketing Plan is available for viewing and will be shared with<br>the Marketing Committee.<br>-Suggested expanding new Marketing & Social Media Coordinator position to<br>include sales.<br>-Recommended rebranding to the Village.<br>-Kelly thanked James for all his work on this.   |
| 11 | <ul> <li>Treasurer's Report – Brenda McGarrell (attached)</li> <li>-Report attached.</li> <li>-Brenda noted that she is always available to answer questions about the budget.</li> <li>-Levy was received on February 22 and is reflected in Scotiabank balance.</li> <li>-PCBIA had to pay back some of the grant from last year which is reflected in the February figures.</li> <li>-GIC matured on February 17. Renewed and it will mature in March 2024.</li> <li>Promotional interest rate of 5.2% was received with interest gained of \$2,250.</li> <li>-The renewal of the GIC will be included in March's Treasurer's Report.</li> </ul>  |
|    |  |

| 12    | Other Business   |
|-------|--|
|       | <u>Transportation Project</u><br>- Meeting on April 11 with Lakeshore Connecting Communities. John will have<br>Dorothy added to the meeting. Anyone who would like to attend the meeting<br>should email Stephen Dasko. |
| 13    | Adjournment 8:26   |
|       | Moved by Dorothy Hagel   |
|       | Seconded by Wassim Al-Roz  |
|       |  |
| Dates | Next Board Meeting: Wednesday, May 3, 6:30 pm  |

# Port Credit

From: Brenda L. McGarrell

March 29, 2023

#### SUBJECT: Treasurer Report – February, 2023

#### Attached:

Balance Sheet as of February 28, 2023 - 2 Pages

Note: #10000 - Levy Received - February 22, 2023 reflecting in the Scotia Bank - bank balance.

Budget vs Actuals - February, 2023 - 4 Pages

<u>Note</u>: **#30038** – part Grant amount paid back – WinterIN the Port Expenses – Event 2022/23 were less than minimum required.

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**YTD –** Jan. – Feb. 28, 2023 – 3 Pages – Accrual Basis

<u>Of Interest</u>: Renewed GIC – which matured February 17, 2023 40+K Matures March 2024 – @ **5.20% Promotion** - Interest gain = **\$** 2250. At Maturity

If any questions on any topic Financial; kindly advise; I will have reviewed and return answers. Thank you.

Brenda L. McGarrell Treasurer PCBIA

PCBIA - 105 Lakeshore Rd. W. Port Credit. ON. L5H1E9. 905.278.7742 www.portcredit.com - info@portcredit.com

#### Port Credit BIA Balance Sheet As of February 28, 2023



|   | <br>Total              |
|---|------------------------|
| Assets  |                        |
| Current Assets  |                        |
| Cash and Cash Equivalent  |                        |
| CASH  |                        |
| 1000 C.I.B.C. Current Account                                     | 0.00                   |
| 10000 Scotiabank  | 972,673.81             |
| 10200 Petty Cash (General)  | 135.65                 |
| 10220 Petty Cash (Farmers Market)                                 | 1,560.00               |
| Total CASH  | \$<br>974,369.46       |
| 14990 *Undeposited Funds  | 0.00                   |
| Total Cash and Cash Equivalent                                    | \$<br>974,369.46       |
| Accounts Receivable (A/R)   |                        |
| Accounts receivable total   |                        |
| 12000 Accounts Receivable   | 84,169.91              |
| 12001 Interest Receivable   | 1,840.21               |
| Total Accounts receivable total                                   | \$<br>86,010.12        |
| Total Accounts Receivable (A/R)                                   | \$<br>86,010.12        |
| Investment  |                        |
| 1010 G.I.C.   | 266,373.93             |
| 17655 Other current assets  | 0.06                   |
| Total Investment  | \$<br>266,373.99       |
| Total Current Assets  | \$<br>1,326,753.57     |
| Non-current Assets  |                        |
| Property, plant and equipment                                     |                        |
| 17500 Machine & Equipment   | 37,620.10              |
| 17510 Acc. Amortization Machine & Eqp                             | -32,236.28             |
| 17520 Accum. Amortization - Planters                              | -39,928.89             |
| 17530 Accumulated Amortization - Sign                             | -4,581.61              |
| 17540 Accum amortization - Furniture                              | -19,213.57             |
| 17550 Accum Amortization - Leasehold                              | -14,804.04             |
| 17560 Office Furniture  | 21,837.76              |
| 17570 Leasehold improvements-                                     | 0.00                   |
| 17580 Accum Amort Benches   | -15,428.52             |
| 17590 Accumulated Amort - Decorations                             | -78,622.46             |
| 17595 Accumulated Amortization Light Poles                        | -1,462.51              |
| 17600 Capital Assets - Planters                                   | 42,454.78              |
| 17650 Sign Panel  | 4,581.61               |
| 17660 Banners   | 74,494.77              |
|   |                        |
| 17670 Lighthouse Renovation 2019                                  | 22,775.00              |
| 17670 Lighthouse Renovation 2019<br>17680 Benches / Muskoka Chair | 22,775.00<br>22,265.89 |

Belance Sheet. Feb. 2023 2/2.

| 17710 Decorations                    | 170,450.31         |
|--------------------------------------|--------------------|
| 17720 Light poles                    | <br>3,510.00       |
| Total Property, plant and equipment  | \$<br>146,641.23   |
| 13000 Prepaid Expense                | 12,279.36          |
| Total Non Current Assets             | \$<br>158,920.59   |
| Total Assets                         | \$<br>1,485,674.16 |
| Liabilities and Equity               |                    |
| Liabilities                          |                    |
| Current Liabilities                  |                    |
| Accounts Payable (A/P)               |                    |
| 20000 Accounts Payable               | 15,585.03          |
| Total Accounts Payable (A/P)         | \$<br>15,585.03    |
| Credit Card                          |                    |
| 20050 Scotiabank Visa                | 0.00               |
| Total Credit Card                    | \$<br>0.00         |
| 20100 Accounts Payable Other         | 0.00               |
| 20150 Accrued Liabilities            | 23,897.54          |
| 20150A Step up rent liability        | 2,781.19           |
| 2100 Payroll Liabilities             | 0.00               |
| 2110 E.I. Payable                    | 0.00               |
| 2120 CPP Payable                     | 0.00               |
| 2130 Income Tax Payable              | 0.00               |
| Total 2100 Payroll Liabilities       | \$<br>0.00         |
| 22000 HST Payable                    | -5,126.79          |
| 2315 Deferred Income                 | 872,057.08         |
| Receiver General Suspense            | 0.00               |
| Total Current Liabilities            | \$<br>909,194.05   |
| Non-current Liabilities              |                    |
| 20200 Due to the City of Mississauga | 0.00               |
| Total Non-current Liabilities        | \$<br>0.00         |
| Total Liabilities                    | \$<br>909,194.05   |
| Equity                               |                    |
| 24500 Opening Bal Equity             | 0.06               |
| 24700 Reserve                        | 0.00               |
| Retained Earnings                    | 480,083.38         |
| Profit for the year                  | 96,396.67          |
| Total Equity                         | \$<br>576,480.11   |
| Total Liabilities and Equity         | \$<br>1,485,674.16 |
|                                      |                    |

Friday, Mar. 24, 2023 03:34:32 p.m. GMT-7 - Accrual Basis

### Port Credit BIA Budget vs. Actuals: 2023 - FY23 P&L February 2023

Feb. 2023 1/4

|                                    |     | Actual    | Budget          | ov  | er Budget | % of Budget |                        |
|------------------------------------|-----|-----------|-----------------|-----|-----------|-------------|------------------------|
| Income                             |     |           |                 |     |           |             |                        |
| 30000 Special Municipal Levy       |     | 79,277.92 | 79,277.91       |     | 0.01      | 100.00%     |                        |
| 30010 Under levy repayment         |     | 0.00      | 0.00            |     | 0.00      |             |                        |
| Total 30000 Special Municipal Levy | \$  | 79,277.92 | \$<br>79,277.91 | \$  | 0.01      | 100.00%     |                        |
| 30040 Grants                       |     |           | 0.00            |     | 0.00      |             |                        |
| 30041 City of Mississauga Grant    |     |           | 0.00            |     | 0.00      |             |                        |
| 3008 Grant Revenue                 |     |           | 0.00            |     | 0.00      |             |                        |
| Total 30040 Grants                 | \$  | 0.00      | \$<br>0.00      | \$  | 0.00      |             |                        |
| 80000 Interest Income              |     | 1,097.36  | 583.34          |     | 514.02    | 188.12%     |                        |
| Fundraising                        |     |           |                 |     | 0.00      |             |                        |
| 30030 Sponsorship and Grants       |     |           |                 |     | 0.00      |             | Owed back Grant Income |
| 30038 WinterIN the Port            |     | -1,346.56 | 2,000.00        |     | -3,346.56 | -67.33%     | -3340 1993.44          |
| December 2023 Program              |     |           | 0.00            |     | 0.00      |             |                        |
| Total 30038 WinterIN the Port      | -\$ | 1,346.56  | \$<br>2,000.00  | -\$ | 3,346.56  | -67.33%     |                        |
| 3014 Sponsorship                   |     |           | 0.00            |     | 0.00      |             |                        |
| Total 30030 Sponsorship and Grants | -\$ | 1,346.56  | \$<br>2,000.00  | -\$ | 3,346.56  | -67.33%     |                        |
| 30050 Membership Dues              |     |           |                 |     | 0.00      |             |                        |
| 3006 Miscellaneous BIA Income      |     |           | 0.00            |     | 0.00      |             |                        |
| 30060 Vendor Fees                  |     |           | 0.00            |     | 0.00      |             |                        |
| 30080 Transfer from Reserves       |     |           | 4,252.35        |     | -4,252.35 | 0.00%       |                        |
| 3013 Project Sponsorship           |     | 500.00    | 500.00          |     | 0.00      | 100.00%     |                        |
| 3017 Miscellaneous                 |     |           | 0.00            |     | 0.00      |             |                        |
| Total 3013 Project Sponsorship     | \$  | 500.00    | \$<br>500.00    | \$  | 0.00      | 100.00%     |                        |
| Events                             |     |           |                 |     | 0.00      |             |                        |
| 30064 SpringIN the Port            |     |           | 0.00            |     | 0.00      |             |                        |
| Total Events                       | \$  | 0.00      | \$<br>0.00      | \$  | 0.00      |             |                        |
| Total Fundraising                  | -\$ | 846.56    | \$<br>6,752.35  | -\$ | 7,598.91  | -12.54%     |                        |
| Total Income                       | \$  | 79,528.72 | \$<br>86,613.60 | -\$ | 7,084.88  | 91.82%      |                        |

|                                       |                 |                 |     |          |         | Feb. 2023 2/4   |
|---------------------------------------|-----------------|-----------------|-----|----------|---------|---|
| Gross Profit                          | \$<br>79,528.72 | \$<br>86,613.60 | -\$ | 7,084.88 | 91.82%  | - /   |
| Expenses                              |                 |                 |     |          |         |   |
| 40000 Salaries and Benefits           |                 |                 |     | 0.00     |         |   |
| 40001 Salaries                        | 10,000.00       | 10,000.00       |     | 0.00     | 100.00% |   |
| 40002 Additional Wages                |                 | 0.00            |     | 0.00     |         |   |
| 40003 Benefits                        | 346.14          | 380.00          |     | -33.86   | 91.09%  |   |
| 40004 Payroll Deductions              | 819.66          | 820.00          |     | -0.34    | 99.96%  |   |
| 40005 WSIB                            | 56.90           | 64.00           |     | -7.10    | 88.91%  |   |
| Total 40000 Salaries and Benefits     | \$<br>11,222.70 | \$<br>11,264.00 | -\$ | 41.30    | 99.63%  |   |
| 41004 Repair, Maintenance             |                 | 0.00            |     | 0.00     |         |   |
| 41012 General IT Expense              | 1,323.08        | 1,383.33        |     | -60.25   | 95.64%  |   |
| 46000 Advertising and Promotion       |                 |                 |     | 0.00     |         |   |
| 46001 Media Marketing                 |                 | 0.00            |     | 0.00     |         |   |
| 46002 Promotional Materials           |                 | 0.00            |     | 0.00     |         |   |
| 46003 Signage                         |                 | 0.00            |     | 0.00     |         |   |
| 46004 Website-hosting and maintance   |                 | 0.00            |     | 0.00     |         |   |
| 46006 Networking/Training/Conferences |                 | 0.00            |     | 0.00     |         |   |
| 4607 Events and Campaigns             |                 | 0.00            |     | 0.00     |         |   |
| Total 46000 Advertising and Promotion | \$<br>0.00      | \$<br>0.00      | \$  | 0.00     |         |   |
| 47000 Project Expenses                |                 |                 |     | 0.00     |         |   |
| 4626 Security                         |                 |                 |     | 0.00     |         |   |
| 4626-2 Duty Police                    | 752.00          | 0.00            |     | 752.00   |         | Onyx cheque from 2021 cashed  |
| Total 4626 Security                   | \$<br>752.00    | \$<br>0.00      | \$  | 752.00   |         | baanshina ut molaaraanaanah kennaa napa na 2000-kan 1990 (2010) (2010) 10 julyaan kana pamakana uta |
| 47001 Farmers Market                  |                 | 0.00            |     | 0.00     |         | *   |
| 47002 WinterIN the Port               | 144.50          | 150.00          |     | -5.50    | 96.33%  |   |
| 47003 SpringIN the Port               |                 | 0.00            |     | 0.00     |         |   |
| 47006 Halloween IN the Port           |                 | 0.00            |     | 0.00     |         |   |
| 47009 Classic Cars                    |                 | 0.00            |     | 0.00     |         |   |
| 47010 Misc. X-Mas                     |                 | 0.00            |     | 0.00     |         |   |
| 47011 Support the Port                | 14.68           | 83.33           |     | -68.65   | 17.62%  |   |
| Total 47000 Project Expenses          | \$<br>911.18    | \$<br>233.33    | \$  | 677.85   | 390.51% |   |
| 48000 Sponsorships                    |                 |                 |     | 0.00     |         |   |
| 48001 Busker Fest                     | 55.67           | 0.00            |     | 55.67    |         |   |
| 48002 Vegfest                         |                 | 0.00            |     | 0.00     |         |   |

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| 48004 Canada Day - PTR                        |                | 0.00                          |     | 0.00            |                  |
|---|----------------|-------------------------------|-----|-----------------|------------------|
| 48006 Southside Shuffle                       |                | 0.00                          |     | 0.00            |                  |
| 48007 Mississauga Marathon                    |                | 0.00                          |     | 0.00            |                  |
| Misc  | <br>           | 0.00                          |     | 0.00            |                  |
| Total 48000 Sponsorships                      | \$<br>55.67    | \$<br>0.00                    | \$  | 55.67           |                  |
| Beautification & Maintenance                  |                |                               |     | 0.00            |                  |
| 45001 Streetscape Maint. and Decor            | 614.00         | 700.00                        |     | -86.00          | 87.71%           |
| 45002 Landscaping                             | 4,040.00       | 4,100.00                      |     | -60.00          | 98.54%           |
| 45004 Banners                                 |                | 0.00                          |     | 0.00            |                  |
| 45005 Other Beautification                    |                | 0.00                          |     | 0.00            |                  |
| Total Beautification & Maintenance            | \$<br>4,654.00 | \$<br>4,800.00                | -\$ | 146.00          | 96.96%           |
| Business Development                          |                |                               |     | 0.00            |                  |
| 6000 Business Development                     |                |                               |     | 0.00            |                  |
| 6002 Networking Meetings                      |                | 0.00                          |     | 0.00            |                  |
| Total 6000 Business Development               | \$<br>0.00     | \$<br>0.00                    | \$  | 0.00            | ·····            |
| Total Business Development                    | \$<br>0.00     | \$<br>0.00                    | \$  | 0.00            | 2 7 R            |
| Office and General Expenses                   |                |                               |     | 0.00            |                  |
| 41001 Rent                                    | 1,287.79       | 1,442.00                      |     | -154.21         | 89.31%           |
| 41002 Phones, Fax, Mobile,Internet            | 362.28         | 400.00                        |     | -37.72          | 90.57%           |
| 41003 Insurance                               | 1,290.42       | 916.67                        |     | 373.75          | 140.77%          |
| 41005 General Office Supplies                 | 181.99         | 200.00                        |     | -18.01          | 91.00%           |
| 41006 Travel                                  |                | 0.00                          |     | 0.00            |                  |
| 41007 Board Meeting Expense                   |                | 0.00                          |     | 0.00            |                  |
| 41008 Public Relations                        |                | 0.00                          |     | 0.00            |                  |
| 41009 Memberships                             | 1,918.23       | 2,000.00                      |     | -81.77          | 95.91%           |
| 41011 Office Cleaning                         | 200.00         | 208.33                        |     | -8.33           | 96.00%           |
| 42000 Professional Services                   |                |                               |     | 0.00            |                  |
| 42001 Professional Fees                       | 108.30         | 200.00                        |     | -91.70          | 54.15%           |
| 42002 Bookkeeping Services                    | 900.00         | 1,000.00                      |     | -100.00         | 90.00%           |
| Total 42000 Professional Services             | \$<br>1,008.30 | \$<br>1,200.00                | -\$ | 191.70          | 84.03%           |
| 43000 Finance Fee                             |                |                               |     | 0.00            |                  |
|   |                |                               |     | 70.00           | 20.00%           |
| 43001 Bank Charges                            | 49.00          | 125.00                        |     | -76.00          | 39.20%           |
| 43001 Bank Charges<br>Total 43000 Finance Fee | \$<br>         | \$<br>125.00<br><b>125.00</b> | -\$ | -76.00<br>76.00 | 39.20%<br>39.20% |

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| 44001 Audit                       |     | 225.00    |     | 225.00    |     | 0.00      | 100.00% |
|-----------------------------------|-----|-----------|-----|-----------|-----|-----------|---------|
| Total 44000 Audit                 | \$  | 225.00    | \$  | 225.00    | \$  | 0.00      | 100.00% |
| 60000 Misc out of pocket expense  |     | 162.00    |     | 150.00    |     | 12.00     | 108.00% |
| Total Office and General Expenses | \$  | 6,685.01  | \$  | 6,867.00  | -\$ | 181.99    | 97.35%  |
| Total Expenses                    | \$  | 24,851.64 | \$  | 24,547.66 | \$  | 303.98    | 101.24% |
| Net Operating Income              | \$  | 54,677.08 | \$  | 62,065.94 | -\$ | 7,388.86  | 88.10%  |
| Other Expenses                    |     |           |     |           |     |           |         |
| 50000 Amortization                |     | 5,590.65  |     | 7,916.67  |     | -2,326.02 | 70.62%  |
| Total Other Expenses              | \$  | 5,590.65  | \$  | 7,916.67  | -\$ | 2,326.02  | 70.62%  |
| Net Other Income                  | -\$ | 5,590.65  | -\$ | 7,916.67  | \$  | 2,326.02  | 70.62%  |
| Net Income                        | \$  | 49,086.43 | \$  | 54,149.27 | -\$ | 5,062.84  | 90.65%  |

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# Port Credit BIA Budget vs. Actuals: 2023 - FY23 P&L

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## January - February, 2023

|                                    |    |                              |    | То         | tal      |                       |                |
|------------------------------------|----|------------------------------|----|------------|----------|-----------------------|----------------|
|                                    |    | Actual                       |    | Budget     | ov       | er Budget             | % of Budget    |
| Income                             |    |                              |    |            |          |                       |                |
| 30000 Special Municipal Levy       |    | 158,555.84                   |    | 158,555.82 |          | 0.02                  | 100.009        |
| 30010 Under levy repayment         |    | -1,772.85                    |    | -1,772.85  |          | 0.00                  | 100.00%        |
| Total 30000 Special Municipal Levy | \$ | 156,782.99                   | \$ | 156,782.97 | \$       | 0.02                  | 100.009        |
| 30040 Grants                       |    |                              |    | 0.00       |          | 0.00                  |                |
| 30041 City of Mississauga Grant    |    |                              |    | 0.00       |          | 0.00                  |                |
| 3008 Grant Revenue                 |    |                              |    | 0.00       |          | 0.00                  |                |
| Total 30040 Grants                 | \$ | 0.00                         | \$ | 0.00       | \$       | 0.00                  |                |
| 80000 Interest Income              |    | 1,850.09                     |    | 1,166.68   |          | 683.41                | 158.589        |
| Fundraising                        |    |                              |    |            |          | 0.00                  |                |
| 30030 Sponsorship and Grants       |    |                              |    |            |          | 0.00                  |                |
| 30038 WinterIN the Port            |    | 20,892.34                    |    | 24,270.00  |          | -3,377.66             | 86.089         |
| December 2023 Program              |    |                              |    | 0.00       |          | 0.00                  |                |
| Total 30038 WinterIN the Port      | \$ | 20,892.34                    | \$ | 24,270.00  | -\$      | 3,377.66              | 86.08%         |
| 3014 Sponsorship                   |    | 9 <b>-</b> 96 17 9           |    | 0.00       |          | 0.00                  |                |
| Total 30030 Sponsorship and Grants | \$ | 20,892.34                    | \$ | 24,270.00  | -\$      | 3,377.66              | 86.08%         |
| 30050 Membership Dues              |    | 10-19- <b>*</b> 6 0.001/6 14 |    | 0.00       |          | 0.00                  |                |
| 3006 Miscellaneous BIA Income      |    |                              |    | 0.00       |          | 0.00                  |                |
| 30060 Vendor Fees                  |    |                              |    | 0.00       |          | 0.00                  |                |
| 30080 Transfer from Reserves       |    |                              |    | 8,504.70   |          | -8,504.70             | 0.009          |
| 3013 Project Sponsorship           |    | 500.00                       |    |            |          | 500.00                |                |
| 3017 Miscellaneous                 |    |                              |    | 500.00     |          | -500.00               | 0.009          |
| Total 3013 Project Sponsorship     | \$ | 500.00                       | \$ | 500.00     | \$       | 0.00                  | 100.009        |
| Events                             | Ť  |                              | •  |            | *        | 0.00                  |                |
| 30064 SpringIN the Port            |    |                              |    | 0.00       |          | 0.00                  |                |
| Total Events                       | \$ | 0.00                         | \$ | 0.00       | \$       | 0.00                  |                |
| Total Fundraising                  | \$ | 21,392.34                    | \$ | 33,274.70  | -\$      | 11,882.36             | 64.29%         |
| Total Income                       |    | 180,025.42                   | \$ | 191,224.35 | -\$      | 11,198.93             | 94.149         |
| Gross Profit                       | \$ | 180,025.42                   |    | 191,224.35 | <u> </u> | 11,198.93             | 94.149         |
| Expenses                           | •  | ,                            | •  | ,          | •        | .,                    |                |
| 40000 Salaries and Benefits        |    |                              |    |            |          | 0.00                  |                |
| 40001 Salaries                     |    | 17,505.38                    |    | 17,500.00  |          | 5.38                  | 100.039        |
| 40002 Additional Wages             |    | .,                           |    | 0.00       |          | 0.00                  |                |
| 40003 Benefits                     |    | 605.75                       |    | 640.00     |          | -34.25                | 94.65%         |
|                                    |    | 1.426.82                     |    | 1,430.00   |          | -34.25                | 94.05          |
| 40004 Payroll Deductions           |    | 99.62                        |    | 1,430.00   |          | -3.18                 | 93.109         |
| 40005 WSIB                         | 5  | 19,637.57                    | *  | 19,677.00  | -\$      | -7.38<br><b>39.43</b> | 93.10<br>99.80 |
| Total 40000 Salaries and Benefits  | ą  | 19,031.31                    | φ  |            | -9       | 0.00                  | 33.00          |
| 41004 Repair, Maintenance          |    | 0.000.40                     |    | 0.00       |          |                       | 06.000         |
| 41012 General IT Expense           |    | 2,090.42                     |    | 2,163.33   |          | -72.91                | 96.63%         |

|   |    |                         |    |                          |     | YTD-2023               | 2/3     |
|---|----|-------------------------|----|--------------------------|-----|------------------------|---------|
| 46001 Media Marketing                                 |    | 2,289.56                |    | 2 222 22                 |     |                        | ,       |
| 46002 Promotional Materials                           |    | 2,209.00                |    | 2,333.33                 |     | -43.77                 | 98.12%  |
| 46003 Signage   |    | 6,300.00                |    | 0.00<br>6,300.00         |     | 0.00                   |         |
| 46004 Website-hosting and maintance                   |    | 0,500.00                |    |                          |     | 0.00                   | 100.00% |
| 46006 Networking/Training/Conferences                 |    |                         |    | 0.00                     |     | 0.00                   |         |
| 4607 Events and Campaigns                             |    |                         |    | 0.00                     |     | 0.00                   |         |
| Total 46000 Advertising and Promotion                 | \$ | 8,589.56                | \$ | 0.00                     |     | 0.00                   |         |
| 47000 Project Expenses                                | •  | 0,009.00                | φ  | 8,633.33                 | -⊅  | 43.77                  | 99.49%  |
| 4626 Security   |    |                         |    |                          |     | 0.00                   |         |
| 4626-2 Duty Police                                    |    | 752.00                  |    | 0.00                     |     | 0.00                   |         |
| Total 4626 Security                                   | \$ | 752.00                  | \$ | 0.00                     | *   | 752.00                 |         |
| 47001 Farmers Market                                  | ÷  | 752.00                  | Þ  | 0.00                     | \$  | 752.00                 |         |
| 47002 WinterIN the Port                               |    | 20 292 40               |    | 0.00                     |     | 0.00                   |         |
| 47003 SpringIN the Port                               |    | 20,383.40               |    | 22,391.00                |     | -2,007.60              | 91.03%  |
| 47006 Halloween IN the Port                           |    |                         |    | 0.00                     |     | 0.00                   |         |
| 47009 Classic Cars                                    |    |                         |    | 0.00                     |     | 0.00                   |         |
| 47010 Misc. X-Mas                                     |    |                         |    | 0.00                     |     | 0.00                   |         |
| 47010 Misc. Alwas<br>47011 Support the Port           |    | 214.00                  |    | 0.00                     |     | 0.00                   |         |
|   |    | 314.68                  | •  | 166.66                   |     | 148.02                 | 188.82% |
| Total 47000 Project Expenses                          | \$ | 21,450.08               | \$ | 22,557.66                | -\$ | 1,107.58               | 95.09%  |
| 48000 Sponsorships                                    |    | FF 07                   |    | 0.00                     |     | 0.00                   |         |
| 48001 Busker Fest                                     |    | 55.67                   |    | 0.00                     |     | 55.67                  |         |
| 48002 Vegfest   |    |                         |    | 0.00                     |     | 0.00                   |         |
| 48004 Canada Day - PTR                                |    |                         |    | 0.00                     |     | 0.00                   |         |
| 48006 Southside Shuffle                               |    |                         |    | 0.00                     |     | 0.00                   |         |
| 48007 Mississauga Marathon                            |    |                         |    | 0.00                     |     | 0.00                   |         |
| Misc  |    |                         |    | 0.00                     |     | 0.00                   |         |
| Total 48000 Sponsorships                              | \$ | 55.67                   | \$ | 0.00                     | \$  | 55.67                  |         |
| Beautification & Maintenance                          |    |                         |    |                          |     | 0.00                   |         |
| 45001 Streetscape Maint. and Decor                    |    | 1,227.34                |    | 1,350.00                 |     | -122.66                | 90.91%  |
| 45002 Landscaping                                     |    | 8,080.00                |    | 9,100.00                 |     | -1,020.00              | 88.79%  |
| 45004 Banners   |    |                         |    | 0.00                     |     | 0.00                   |         |
| 45005 Other Beautification                            |    |                         |    | 0.00                     | -   | 0.00                   |         |
| Total Beautification & Maintenance                    | \$ | 9,307.34                | \$ | 10,450.00                | -\$ | 1,142.66               | 89.07%  |
| Business Development                                  |    |                         |    |                          |     | 0.00                   |         |
| 6000 Business Development                             |    |                         |    |                          |     | 0.00                   | ~~ ~~~  |
| 6002 Networking Meetings                              |    | 317.50                  |    | 320.00                   |     | -2.50                  | 99.22%  |
| Total 6000 Business Development                       | \$ | 317.50                  | \$ | 320.00                   | -\$ | 2.50                   | 99.22%  |
| Total Business Development                            | \$ | 317.50                  | \$ | 320.00                   | -\$ | 2.50                   | 99.22%  |
| Office and General Expenses                           |    |                         |    |                          |     | 0.00                   | 00.070/ |
| 41001 Rent  |    | 2,575.58                |    | 2,882.00                 |     | -306.42                | 89.37%  |
| 41002 Phones, Fax, Mobile,Internet                    |    | 689.94                  |    | 750.00                   |     | -60.06                 | 91.99%  |
| 41003 Insurance                                       |    | 1,935.63                |    | 1,833.34                 |     | 102.29                 | 105.58% |
| 41005 General Office Supplies                         |    | 536.39                  |    | 560.00                   |     | -23.61                 | 95.78%  |
| 41006 Travel  |    |                         |    | 0.00                     |     | 0.00                   |         |
|   |    | and construction        |    |                          |     |                        |         |
| 41007 Board Meeting Expense                           |    | 4.58                    |    | 0.00                     |     | 4.58                   |         |
| 41007 Board Meeting Expense<br>41008 Public Relations |    | <b>4.58</b><br>1,918.23 |    | 0.00<br>0.00<br>2,000.00 |     | 4.58<br>0.00<br>-81.77 | 95.91%  |

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|                                   |     |            |     |            |     |           | / -     |
|-----------------------------------|-----|------------|-----|------------|-----|-----------|---------|
| 41011 Office Cleaning             |     | 400.00     |     | 416.66     |     | -16.66    | 96.00%  |
| 42000 Professional Services       |     |            |     |            |     | 0.00      |         |
| 42001 Professional Fees           |     | 148.50     |     | 200.00     |     | -51.50    | 74.25%  |
| 42002 Bookkeeping Services        |     | 1,855.00   |     | 2,000.00   |     | -145.00   | 92.75%  |
| Total 42000 Professional Services | \$  | 2,003.50   | \$  | 2,200.00   | -\$ | 196.50    | 91.07%  |
| 43000 Finance Fee                 |     |            |     |            |     | 0.00      |         |
| 43001 Bank Charges                |     | 223.46     |     | 250.00     |     | -26.54    | 89.38%  |
| Total 43000 Finance Fee           | \$  | 223.46     | \$  | 250.00     | -\$ | 26.54     | 89.38%  |
| 44000 Audit                       |     |            |     |            |     | 0.00      |         |
| 44001 Audit                       |     | 450.00     |     | 450.00     |     | 0.00      | 100.00% |
| Total 44000 Audit                 | \$  | 450.00     | \$  | 450.00     | \$  | 0.00      | 100.00% |
| 60000 Misc out of pocket expense  |     | 262.00     |     | 250.00     |     | 12.00     | 104.80% |
| Total Office and General Expenses | \$  | 10,999.31  | \$  | 11,592.00  | -\$ | 592.69    | 94.89%  |
| Total Expenses                    | \$  | 72,447.45  | \$  | 75,393.32  | -\$ | 2,945.87  | 96.09%  |
| Net Operating Income              | \$  | 107,577.97 | \$  | 115,831.03 | -\$ | 8,253.06  | 92.87%  |
| Other Expenses                    |     |            |     | 2          |     |           |         |
| 50000 Amortization                |     | 11,181.30  |     | 15,833.34  |     | -4,652.04 | 70.62%  |
| Total Other Expenses              | \$  | 11,181.30  | \$  | 15,833.34  | -\$ | 4,652.04  | 70.62%  |
| Net Other Income                  | -\$ | 11,181.30  | -\$ | 15,833.34  | \$  | 4,652.04  | 70.62%  |
| Net Income                        | \$  | 96,396.67  | \$  | 99,997.69  | -\$ | 3,601.02  | 96.40%  |
|                                   |     |            |     |            |     |           |         |

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